NODE4

Cloud FinOps Service Overview

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Node4 Limited

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Service Overview

Node4's FinOps Services empower organisations to maximize the business value of their cloud investments. By combining best-in-class financial operations (FinOps) practices with robust tooling, governance, and expert guidance, Node4 helps clients achieve transparency, control, and optimisation of cloud spend across public cloud, SaaS, and AI workloads.

Service Levels

Node4 FinOps Services are available in two service levels, namely Foundation and Managed for ongoing management or our FinOps experts are available to point in time consulting engagements to drive efficiencies.

Foundation
The Foundation Service is reserved for our Microsoft CSP Advantage customers and providers who want access to the FinOps tools but are self-sufficient in managing day to day FinOps.

Managed
The Managed FinOps service provides a proactive, comprehensive FinOps service in line with the FinOps Foundation guidelines.

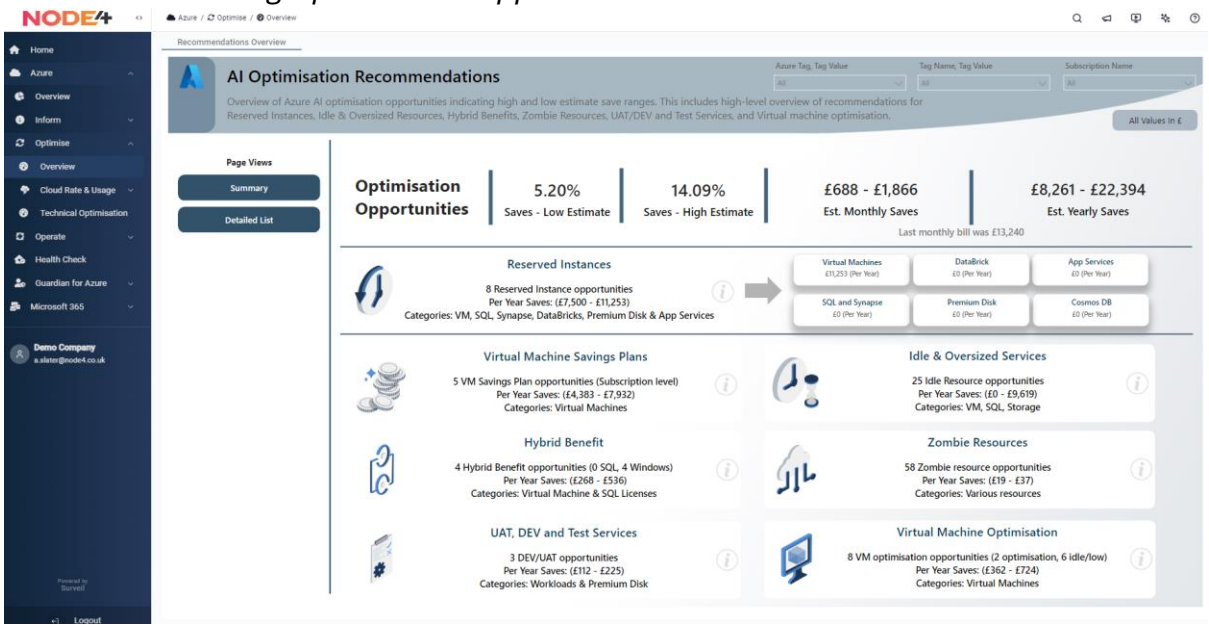
Features	Foundation	Managed	Add On
Cloud Optimisation Platform (COP)	▪	▪	
Tiered CSP Consumption Discounts	▪	▪	
COP Concierge Service	▪	▪	
On Boarding Service		▪	
Personalised FinOps Dashboards		▪	
Budget Breach Monitoring		▪	
Monthly FinOps Recommendations Report		▪	
FinOps Review		▪	
Rate Optimisation Implementation		▪	
FinOps Evergreen			▪

Service Features

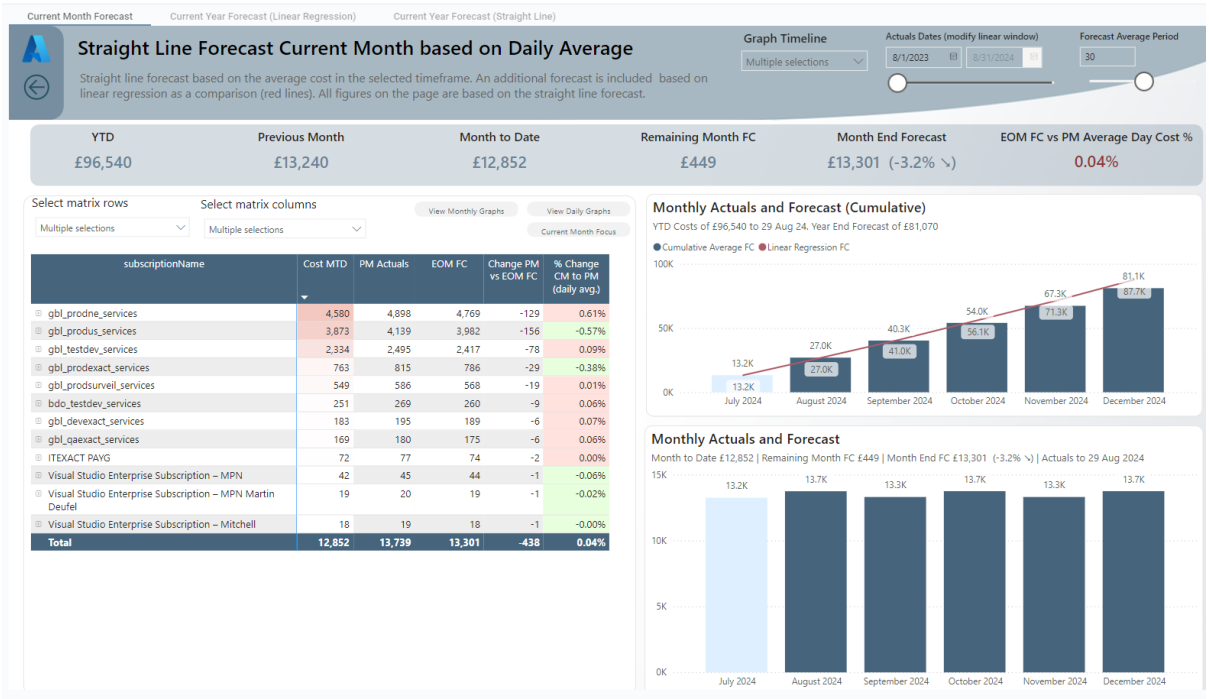
Cloud Optimisation Platform (COP)

Node4 will provide access to our Billing Analytics Platform which provides customers with a wealth of information on Azure best practices including Cost Management, Right Sizing and Security Advisories. This analytics platform will continually review your deployment and feedback vital information to the management teams.

Screenshot showing Optimisation Opportunities



Screenshot showing one of the forecasting dashboards



COP Concierge Service

The COP concierge service is for our CSP Advantage clients opting for the Foundation level of service. The service provides a 1:1 show and tell training session to make sure customers are set up correctly and have a good level of familiarity with all the features.

FinOps On Boarding

FinOps OnBoarding and client stakeholder engagement is critical the success of the FinOps managed service. The Onboarding engagement typically covers the below:

- Understand client FinOps Maturity
- Agree Stakeholders and budget responsibility
- Agree Cost Centres
- Cloud Cost Centre allocation (e.g. tagging)
- Governance/ Hygiene of allocation
- Budgets per cost centre
- Data Ingestion & tooling configuration
- Analytics & Dashboard creation
- Monthly Reporting Scheduling
- Alerting configuration & thresholds
- Monitor and manage supported data ingestion connectors
- Review data quality
- Ensure data retention to meet requirements

- Align data with agreed allocation approach with tagging/ hierarchy.
- Configure shared services allocation and agreed handling.
- Review allocation and amend alongside changing client requirements.

Budget Breach Monitoring

An essential part of in-life FinOps is manging spend anomalies and actively managing budget. A common issue with cloud operations is accidental purchases or underestimating consumption. Therefore, having accurate budgets and breach monitoring aims to catch overspend issues before the invoice arrives.

- Monitoring of budgets and threshold breaches.
- Escalation of breaches to client stakeholders
- Service requests for threshold changes

Monthly FinOps Recommendations Report

Every month the FinOps team will curate a monthly report containing advisories from multiple data sources. The FinOps report typically covers the below areas:

- Executive summary
- Cost Breakdown (by budget, Cost Centre)
- Budget Performance
- Budget Insights
- Service Analysis
- Optimisation Recommendations
- KPIs
- Reservation Management

FinOps Review

On a monthly basis the FinOps team will undertake a review meeting with the appropriate client stakeholders. This agenda is based on FinOps Foundation best practices and focuses on visibility, accountability, and optimisation.

Welcome & Objectives

- Confirm meeting purpose: review cloud spend, trends, and actions.
- Quick recap of previous month's key decisions and follow-ups.

Financial Overview

- Cloud Spend Summary: Actual vs. forecast, budget variance.
- Unit Economics: Cost per business unit, product, or workload.
- Highlight anomalies or unexpected spikes.

Optimisation Review

- Rightsizing & Reservations: Progress on commitments (e.g., RI/Savings Plans).
- Waste Reduction: Idle resources, orphaned volumes, unused licenses.

- Efficiency Metrics: Cost per transaction, per user, or per environment.

Business Alignment

- Showback/Chargeback Reports: Departmental accountability.
- Value Discussion: Are costs aligned with business priorities and outcomes?
- Any upcoming projects impacting cloud usage.

Tooling & Automation Updates

- New FinOps tooling or automation improvements.
- Integration updates (billing data, dashboards).

Action Items & Decisions

- Assign owners for optimisation tasks.
- Approve any major commitments (e.g., new reservations).
- Confirm next steps for anomalies or governance issues.

Open Discussion & Q&A

- Feedback from engineering, finance, and product teams.
- Suggestions for improving FinOps processes.

Rate Optimisation Implementation

Rate optimisation is the process of securing the most cost-effective pricing for cloud services by leveraging pricing models, discounts, and commitments offered by cloud providers. It focuses on optimising the "rate" (price per unit) rather than reducing consumption. Node4 will undertake any rate optimisation work to implement recommendations such as Reserved Instances and Savings Plans.

FinOps Evergreen

The Evergreen add-on is an optional service that provides the client with burn down consulting time to address a wide range of tasks. Evergreen is typically used for the implementation of Workload Optimisation recommendations. Workload optimisation tasks focus on how workloads are architected, deployed, and operated to minimize waste and maximise value.

Typical tasks include the following:

- Rightsizing Resources
- Decommissioning Zombie resources
- Auto-Scaling Implementation
- Storage Optimisation
- Container & Serverless Efficiency
- Scheduling Non-Production Resources
- Architecture Review
- Performance vs. Cost Tuning